



Medisoft

Medisoft's practice management solutions are comprehensive solutions at an affordable price. Medisoft is much more than just a billing system, it is power. Its leading-edge innovations are designed to help you simplify administration, enhance productivity and increase cash flow. Medisoft features include: accounts receivable management, appointment maintenance and scheduling, integrated word processing, ICD9 and CPT code books in an online format, compatibility for CMS1500, UB04, and DME CMN claims submission, electronic remittance posting and electronic statement processing.

Purchase Medisoft through Southern Medical Solutions and rest assured that you will have the outstanding guidance, service and support that hundreds of practices have come to rely on day in and day out. Whether it's installation, training, technical support, or developing customized solutions, we'll help you to get the most from your Medisoft package.

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Affordable Solutions To Fit Your Practice

medisoft™

Medisoft

Medisoft's practice management solutions are comprehensive solutions designed to heighten productivity, office efficiency, and improve cash flow. All of this at an affordable price.

If your old practice management or records system is being overrun by healthcare's rapid changes and growing complexity, Medisoft is your solution. It is much more than just a billing system. Medisoft is power. You must try Medisoft to appreciate its unparalleled strength. Its leading-edge innovations are designed to help you:

● Simplify Administration

Because reporting and reimbursement regulations are changing constantly and paperwork is growing relentlessly, Medisoft paves the way for simplified, more efficient administration.

- Medisoft offers comprehensive reimbursement management capabilities, letting you create, send and track claims and statements with ease. You can manage all of your claims and statements from one central location. This helps simplify the administration process within your practice.

● Enhance Productivity

Your staff will be more productive thanks to Medisoft's intuitive logic, procedure-based and context-sensitive help file. Medisoft's powerful design offers ultimate flexibility, letting you handle several tasks simultaneously when necessary.

For example, while running a report, you can register a new patient and without exiting either function, momentarily pause to view another patient's record to see their next scheduled appointment.

- Write off small balance accounts – with a few simple clicks or with pre-set criteria, accounts can be set for automatic write off, saving office staff time from doing this task manually.
- Rules-based Work Administrator – manage your employee's work load through an automatic display of a Work List. Ensure follow up of assigned tasks are performed on time, every time, resulting in improved office efficiency.

● Increase Cash Flow

Because the sources of lost revenue continue to grow, your practice's profits are threatened every day. Medisoft provides you with many tools to better manage your revenue cycle and analyze profitability –

- High A/R days – with Medisoft's streamlined built-in billing process, Electronic Claims & Remittance processing have never been easier. Using Medisoft eliminates worry about constantly changing regulations by letting you submit all claims to a single source for processing.

In addition, for those payers that are providing remittance posting, Medisoft will post remits directly back into the system eliminating errors and reducing posting delays. With the remittance tracking table, you can easily send your secondary claims. The results: maximized cash flow and more profits.

- High claim denials – severely reduce your insurance claim denials by utilizing Medisoft's electronic eligibility verification service. Check your patient's insurance eligibility today for tomorrow's appointments. Do you handle walk-in patients? No need to worry, Medisoft has a built-in means for you to check walk-in patient's insurance with the click of a button.
- Robust Collections Worklist Management – easily manage your account collections with the built-in Collection System within Medisoft. Select multiple items to work on, re-assign or tailor worklists to be able to optimize your cash collections with your practice.

All of this at an affordable price

Enhance Your Practice's Revenue Cycle
with Medisoft's EDI Solutions

EDI Solutions

Collecting revenue in a timely manner is critical to your success! Being the market leader, we understand this better than any one else. Prior to the patient's visit, you can make sure you're going to get paid for the work you will be performing with eligibility verification. Once you've seen the patient, you can depend upon us for submitting your electronic claims to all payers followed by electronic remittance advice for most payers as well. Lastly, round out your collection process with electronic statements, saving staff valuable time from doing this very time consuming task. With these services you can accelerate your cash flow, reduce costs and improve office productivity.

All of this at an affordable price.

Eligibility Verification provides quick confirmation of patient insurance and benefit coverage, reducing the likelihood of bad debt. With the click of a button a full day's schedule can be sent to most payers and responses retrieved directly from the payers offering accurate and up-to-date information. This service not only saves time by eliminating lengthy phone calls to payers, it also accelerates cash flow by enabling immediate patient collection payment for any treatment not covered by insurance.

Electronic Claims and Remittance Processing enables accurate claims submissions and helps reduce rejected claims before they get to the payer through thousands of edits up front. That's right, your claims will be checked before they go the payer to make sure they contain correct data. Filing electronic claims also ensures payment in half the time of paper claims. Once through the payer's system, you'll receive notification of what the payer will pay on the claim in an electronic format. This allows the billing staff to post an entire EOB in just seconds, reducing paperwork, increasing accuracy, and eliminating processing costs associated with manual data entry.

Electronic Patient Statements eliminate the labor-intensive preparation of routine patient statement processing. Electronic Patient Statements enable you to transmit patient statements electronically to be printed and mailed, saving your office time and money. Your statements can go out every week if you would like and your staff can be freed up to focus on other activities.

Medisoft provides you with all of the tools you need to simplify complex financial and billing tasks.

All of this and more at an affordable price.

All of this at an affordable price

Speed, Flexibility and Efficiency-
the Power of Office Hours Professional

Office Hours Professional

It all begins at the front desk. Efficiency is critical. The phones are ringing, patients are walking in, and the nurse asks about a patient's insurance coverage. All of this is happening at the same time. How do you best handle this situation? The answer – Medisoft and Office Hours Professional. A well organized front desk allows your staff to handle many tasks all at the same time and it all begins with Office Hours Professional.

With Office Hours Professional you can add payments directly into Medisoft and produce a Quick Receipt for those patients with co-pays. You can also collect these fees at the time of check-in. With customizable templates, you can reserve time slots for certain types of appointments. This will benefit physicians as well as patients. Office Hours Professional truly organizes the front desk making it easy to schedule and see more patients.

Wouldn't it be great to produce a list of upcoming appointments for your patients as they check-out? With Office Hours Professional, this is just a click away. It's simple to produce an appointment list for your patients so they too can have this data at their fingertips. In addition, you can set a maximum number of available appointments for your patients, thus ensuring they won't exceed the number of visits authorized by the patient's insurance carrier.

Medisoft and Office Hours Professional offer practices the best value in patient appointment scheduling with it's speed, flexibility and efficiency – saving time while at the same time enhancing patient service.

All of this at an affordable price.

All of this at an affordable price

Linking Clinicians and Administration
with Medical Connect

Medical Connect

The focus of Medisoft has always been on administrative tasks in the physician office. As we enter a new era in healthcare - the Electronic Medical Record (EMR), Medisoft has found a way to tie both the administrative and clinical functions together through Medical Connect. Medical Connect allows users to connect scheduling and billing functions performed by office staff with the clinical functions and information performed by physicians - closing the loop on the entire office workflow. **All of this at an affordable price.**

Exporting patient data to and from Medisoft has never been easier. Users can export patient data from Medisoft to an EMR. There is no need to re-key this data into another system. In addition, patient information can be set to export at regularly scheduled intervals and up to five days in advance. For walk-in patients, no need to worry, front desk staff can immediately send patient appointment information and demographic data to your EMR at patient check-in.

During the patient's visit, the physician can chart directly into their EMR and then with the click of a button, the office staff can import that transaction data captured by the physician directly into Medisoft, saving hours of manually entering charges after the patient visit.

With Medisoft and Medical Connect, you will see a significant return on investment in a very short time. Having information flow between your EMR and Medisoft is critical. Being able to post charges directly from the EMR will allow your office to get claims sent sooner and as a result, you'll be paid faster.

All of the power and functionality of the larger, more expensive system, at an affordable price.

All of this at an affordable price

Advanced Reporting - Decision
Support at your Fingertips

Advanced Reporting

Escalating costs, increased government regulations and lower reimbursements are putting extreme pressure on today's physician practices. The challenge for these offices, like yours, is to provide higher quality customer care while keeping costs to a minimum. In many cases, your staff struggles as they wear the many hats required of them. If they spend too much time focusing on one responsibility, other tasks simply don't get done. In the event all functions are addressed, the chance for error is greater. Advanced Reporting provides offices with a short-cut tool to obtain the mission-critical information needed to make important decisions – decisions about what to focus on first. **Advanced Reporting offers all of this at an affordable price.**

The Medisoft database contains an abundance of information; patient data, insurance information and clinical statistics. In the past, being able to take advantage of this information was difficult, if not impossible.

With Advanced Reporting, Medisoft helps physician offices increase workflow efficiencies by helping analyze administrative, financial and clinical information. Medisoft allows you to optimize resource management by tracking and predicting utilization.

With Medisoft and Advanced Reporting, offices like yours have an affordable solution that provides exponential returns. To make the best decisions for your business, you need the best information. With Advanced Reporting, you will now have the data to make those decisions.

All of this at an affordable price

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