



Revenue Management *Product Bulletin*

Medisoft® Revenue Management (formerly SendClaim Claim Manager) is a software tool that expands the electronic data interchange (EDI) capabilities of the Medisoft practice management system to help physicians get paid faster and more accurately. Physician practices use Revenue Management to electronically connect to clearinghouses like RelayHealth as well as directly to payors. There are two Revenue Management options:

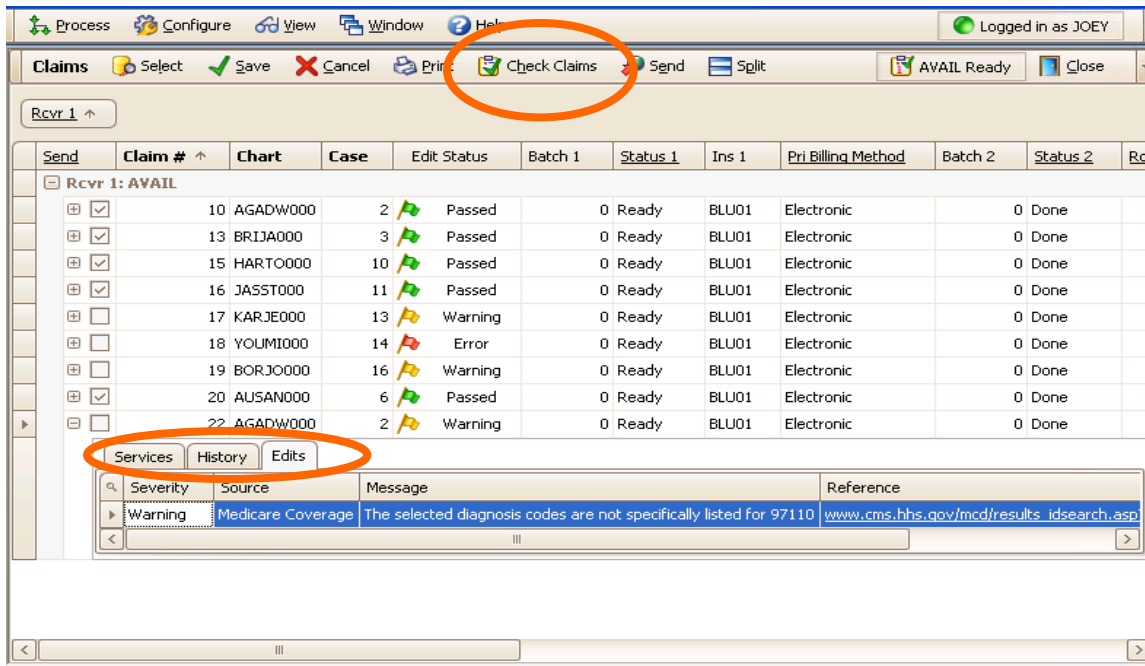
- **Revenue Management Advanced** – Uses the RelayHealth clearinghouse to connect to payors and offers integrated eligibility, pre-claim edits for claim scrubbing, electronic remittance advice (ERA) processing, and integrated report viewing and claim status management.
- **Revenue Management Direct** – Connects directly to payors or to clearinghouses other than RelayHealth. Includes pre-claim edits for claim scrubbing, ERA processing and report management.

Key Features

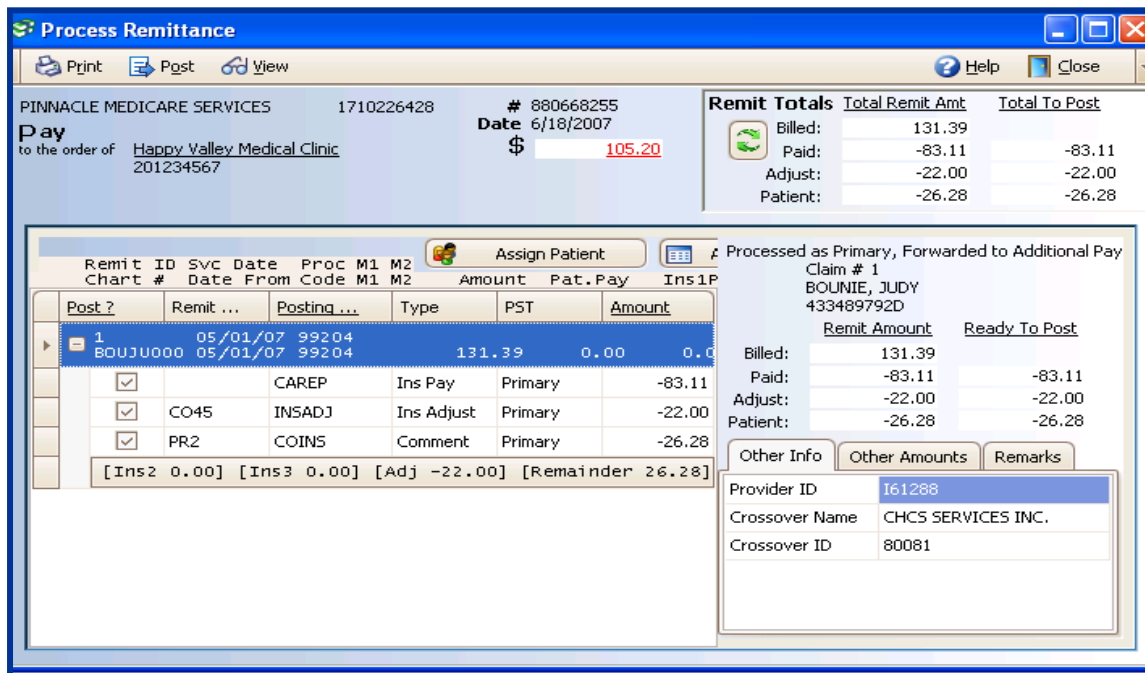
- Creates professional and institutional claims to payors accepting HIPAA-compliant ANSI 837 formats.
- Sends claims direct to the insurance carrier or clearinghouse of your choice including RelayHealth.
- Includes 835 ERA remittance auto-posting.
- Includes automatic secondary claim creation for either ERA-posted or hand-keyed primary insurance posting.
- Maintains complete history of all actions taken on a claim.
- Includes robust reporting capabilities including the ability to easily view, print, export and e-mail reports.
- Launches from within Medisoft Version 15.
- Provides advanced editors to quickly configure providers, referring providers, PINs, insurances, receivers and practice information in Medisoft.
- Adds UB and DME claim processing capabilities to Medisoft (UB-04 General Purpose, UB-04 Rehab, ESRD/Dialysis, DME with CMNs, Rural Health, Ambulance, Medicaid Special Programs and much more).
- Includes billing-defined and user-defined pre-claim edits in the core application. An optional claim editing module is available as an add-on to provide additional pre-claim edits including Medicare Policy Edits, CCI Edits, CPT and Diagnosis Codes, Global Periods and Common Edits.

Key Benefits

- A user-friendly user interface streamlines billing workflow and speeds the claim management process.
- The ability to view and track claim detail including services, history and edits gives billers actionable information to improve the billing cycle.
- Pre-claim edits catch errors before claims are sent to payors to help ensure that physicians are reimbursed more quickly and for the correct amount.
- A robust reporting engine offers an intuitive user interface that improves billing workflow and saves staff time.
- The ability to edit electronic remittance advice (ERA) transactions in an intuitive user interface before posting payments improves billing workflow and saves staff time.



When a biller clicks the Print/Send button in Medisoft, the Revenue Management Claims screen opens. The biller is able to check the claims against pre-claim edits. Color-coded flags indicate whether a claim has passed the edits, has an error or has a warning message. The biller then chooses a patient on the screen to drill down and view the warning message and all actions taken on the claim including services, history and edits before the claims are submitted for payment.



The ERA processing screen enables billers to view payments in an intuitive user interface. Billers make modifications to adjustments and payments before posting to avoid the need to correct payments in the practice management system after posting. ERAs can be posted at the claim level or line level.

Report Type	Description	Amount	Received From	Sent To	File Date
Text Report	Plain Text Report				11/19/2008
277	Status Response		MEDICAID	TUTOR DEMO	11/19/2008
835	Payment (check #123456789)	50.00	BLUE CROSS AND BLU...	TUTOR DEMO	11/19/2008
997	Functional Acknowledgement				11/19/2008
TA1	Transaction Acknowledgement				11/19/2008

The Reports engine presents all reports in a single window that is easy to navigate. The 835 transaction includes the check number and payment amount on the window. The Revenue Management Advanced option consolidates the number of RelayHealth reports and offers a more efficient method for managing claims outcomes.

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